

Attendees:

Ginny Favede (Co-Chair)
Bob Gribben
Nick Karras
Justin Klempa
Rodney Boniti (Absent)
John Kalkreuth (Absent)
Don Teichman (Absent)
Michael Gianni (Absent)
Terry Lavorini (Absent)

Bengy Swanson (Co-Chair)
Clint Powell
Dave Morris
Jody Bonfini (in for Jim Conrad)
Don Mays
Rob Richards (in for Eran Molz)
Ed D'Aquila
Jennifer Long
Tom Conner

Approval of Minutes: Mr. Bob Gribben motioned for approval and Mr. Jody Bonfini seconded the motion.

Introduction – Ms. Jennifer Long will be replacing Mr. Randy Bostic on the labors side. She is the new business agent for the Local 926 who started on Monday.

Bid Criteria Committee Update – Mr. Justin Klempa discussed our top 5 targets which were Indian Creek Schools, St. Clairsville Schools, Wetzel County Schools, Brooke/Hancock Labor Council and Jefferson County Development Committee. We did agree to use the Ohio Schools Bid Criteria to present to Marshall County Commission and Indian Creek Schools. Co-chair Bengy Swanson stated that Marshall County has one but we were going to revise it and take out prevailing wage. Co-chair Ginny Favede added that the Bid Criteria Committee will be putting together a brochure that explains the bid criteria in selling points while focusing on the reinvestment in the community. She also wanted to bring up that Ohio County Schools had a successful levy on Tuesday and we would like to think it was because we paid for their campaign. We would like to capitalize on that and use this for when we target other schools in the area. Justin Klempa added that in the flyer they will be coming up with bullet points in the next few weeks on what we can sell and if there are anything you all would like to bring to the table we can use the common e-mail.

Safety Committee Update – Mr. Don Mays informed the group that they invited both Kent Crytzer from the Cleveland Area CEA; he was also a Co-Chair with Don Mays on their safety forum and similar to a Project BEST here and he is very knowledgeable on the silica standard, the changes and the process with dealing with it. They started a performance test and database for job sites, individual plans for each job sites and resources. It started doing very well and it's currently in 11 states. The reason why it's doing so well is because a performance-based testing can cost upwards to \$3,000 and this translation in cost difference would be about \$500.00 for being a participant in this program. We are looking into that and educating ourselves continuously and hopefully you will see soon that we will be making some recommendations here. He has also offered to come back and speak to us again someday. We also had Marianne Karg from Mobile Medical and she came in to explain their Drug and Alcohol Program and offer us some examples and possibilities on what we can do here for a similar program. Co-chair Ginny Favede added that the concept would be that we would like to have Project BEST add a Drug and Alcohol Program so it's consistent throughout all the trades. She felt Kent was extremely knowledgeable and was appreciative to Don Mays for bringing him in to explain Silica and how they test for it.

Financial Report – Co-chair Ginny Favede explained that Paul has taken over the reports after ending the relationship with Felton CPA at the end of March. Co-chair Bengy Swanson brought up that we will be adding the money from the matured annuity with Huntington Bank to add to First Choice CD and will be updated for next month's report.

Wheeling Nailers - Paul was contacted by the Wheeling Nailers last month regarding the expiring 3-year contract with the Wheeling Nailers. The 3-year contract was \$8,500 yearly which included a one 10 foot dasher with LED package, four season tickets (307, row H 1-4), 100 tickets to opening night and a title sponsor of the Player Award. Howard with the Nailers is willing to offer the same package for \$9,000. He also added that we can do a one year for the same rate. Mr. Bob Gribben asked what have we gotten out of this in the past and if we received anything out of it? Co-chair Ginny Favede stated that this is used as advertising while Co-chair Bengy Swanson added that we helped with various projects from the new addition a few years ago, to the new bleachers and new addition in the rear of the building for the Zamboni. Co-chair Ginny Favede explained that the tickets are for the members and this year Bengy utilized some of them to Flatiron regarding the upcoming bridge project. Mr. Gribben stated that if the Nailers are willing to offer that package 1 year at a time that he would make a motion to accept the package. Justin Klempa seconded the motion. He also added that they are really good with exposure as far as advertising goes. The vote was unanimous to agree for the \$9,000 contract for 1 year.

Funding Requests – There were two requests above the threshold of the finance committee which are a sponsorship with the Upper Ohio Valley Italian Festival and with the Mountaineer Brew Fest.

Nick Sparachane approached Ginny regarding Project BEST sponsoring the platinum package which includes:

For \$3,500:

- Featured in all 15 and 30 second commercials on WTRF.
- Featured in all 30 second and 60 second commercials on local radio.
- Featured on Lamar Outdoor Advertising billboards throughout the month of July.
- Honored as a major sponsor at a media reception.
- Recognized as a major sponsor of the festival in all press releases.
- Recognized as a major sponsor on the Italian Festival Entertainment Poster (11x17). They will be displayed throughout July in many store windows in the six-county area.
- Listed throughout July on DeFelice Brother's Pizza box tops in the six-county area.
- Full page ad in the official 36th anniversary Italian Festival Souvenir Program and recognized as a major sponsor in another program ad provided by the Festival.
- Featured as a major sponsor of the Festival on the Heritage Port Main Stage throughout the Festival weekend.
- Featured on the Italian Festival Website as a major sponsor with a link to your website. Festival website is www.italyfest.com
- We will recognize you on Facebook.

Tom Connor asked if this was the level we agreed upon in the past. Co-chair Ginny Favade stated that unfortunately, they couldn't answer that question. She goes on to explain that they have been struggling lately to keep this festival alive since their financial person took a large chunk of their money during the 2015/16 season. Co-chair Bengy Swanson added after Paul explained what all is included in this package that it's a ton of publicity for that price. Clint Powell made a motion to support the sponsorship package. Tom Connor seconded the motion. There were no questions and the Board voted to accept the package unanimously.

The second request was for the Mountaineer Brewfest. This package is for \$1,000 which includes:

- Your linked logo on Mountaineerbrewfest.com/sponsor page.
- Your logo on promotional media (event brochure and company logo featured on a WV craft brewer booth banner).
- Your logo on all e-mail blasts.
- VIP admission for 2.
- General admission for 5.
- Admission for 2 to our WV craft beer and food tasting event (held Thursday before the festival).

Mr. Gribben feels this is a donation more than a sponsorship. He motioned to table the request and Clint Powell seconded the motion. No questions and it was approved unanimously.

By-law Change Proposal – Co-chair Ginny Favade commented that people come in all the time and have conversations with her and really felt that last month's vote on the proposed by-law change on how we vote wasn't necessarily fair. She went back through October at the intention from what she understood that when they did the by-law review back in October and after speaking to both sides that you both truly wanted a fair way to vote. Both Co-chairs talked about how they can get to this point. They sat down and went through different languages of the CBA and arbitration and the proposed change would be for Article IV, Section 5. It states "At all meetings of the BOD, each Labor Director and each Management Director shall have one (1) vote. In the event that full attendance is not met, the total number of votes from each side shall shift to match the amount of minority directors present."

Don Mays asked what if it ends in a tie. Does it die on the floor?

Co-chair Ginny Favade states that in the by-laws, there needs to be a 14 day wait period from when the changes are proposed to when the Board can vote.

Clint Powell questions what the reason for this and why we keep bringing up on how we vote. Mr. Gribben answered him that the reasoning is so that both labor and management have an equal vote regardless of who shows up. He added that he doesn't feel that we will get hung up on that many items. Once in a while there will be and he feels that if it ends in a tie that it dies but there would be possibilities for discussions or ways to improve the change/request.

Don Mays feels that if we go with this change that, he fears that this could result in less and less management participation in these meetings and these votes will be down to 3-3. Is there some sort of incentives to have management to participate and show up? Mr. Gribben explained that we must work together here. Management goes out to bid and obtain these jobs while Labor provides the workforce. He adds that he is willing to come down and if not, he would like to call in for these meetings. He asked them to give the other contractors a chance to see if it's working. Co-chair Bengy Swanson feels that it's

up to the duty of the co-chair that if somebody is missing meetings that they are to be replaced. It's also up to the other members in backing up the co-chair on these decisions.

Mr. Gribben suggested that we vote on this first thing next meeting before we bring the attorneys in for the discussion with the tax status. Co-chair Ginny Favede agrees and that this decision with the tax status will be the biggest decision this organization will make in it's lifetime. Mr. Gribben added that he feels from where Project Best was 10-15 years ago and where it's at now, he feels Ginny and Bengy are doing one heck of a job. He brought up that these meetings are business meetings and not entertainment. The rest of the members agreed that things are getting done with these meetings.

Tom Connor feels there should be some sort of language for decisions that end in a tie. Don Mays agreed with Mr. Gribben that if it ends in the tie it dies but in hopes of working together to readjust in hopes of working things out in the future meetings.

Co-chair Bengy states that the language of this potential change has been submitted and will be voted during our next Board of Directors meeting.

Co-chair Bengy informed the group that during last month's meeting there was a motion that they keep all meetings down here in Wheeling after they purchase and install a video conference machine. OVCEC is funding this machine but Bengy feels that Project BEST should pay half of it if we are planning on using it for these meetings. Co-chair Ginny Favede solicited 2 bids and the one she would like to go with would be with ERB Electric and it would provide monitor, speaker, microphone, training, conference system, etc. for \$8,500.00. Mr. Gribben made the motion that Project BEST pay for half the cost and go with ERB Electric's bid. Don Mays seconded the motion with a unanimous decision by the Board.

Network Luncheon – May 22nd at 12pm at Belmont Hills Country Club. Larry Merry who is the Belmont County Port Authority Director and he will be our keynote speaker. He will be discussing news on the potential cracker plant coming to Belmont County. We are also inviting guests in that area. We have extended invitations to all the City Mayors and Elected Officials in Belmont County along with Guidance Counselors for the local schools.

Next Meeting – Wednesday, June 13th at 1:30pm.

Adjournment – Clint Powell motioned for Adjournment and Don Mays seconded the motion.